

Message Text

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70

ACTION COME-00

INFO OCT-01 ARA-16 ISO-00 XMB-07 EB-11 L-03 CIAE-00 INR-10

NSAE-00 RSC-01 IGA-02 AID-20 DRC-01 /072 W

----- 045272

R 081857Z JAN 74

FM AMCONSUL RIO DE JANEIRO

TO SECSTATE WASHDC 9934

INFO AMEMBASSY BRASILIA

AMCONSUL SAO PAULO

UNCLAS RIO DE JANEIRO 0078

FOR COMMERCE, MEPD AND EXIM

E. O. 11652: N/A

TAGS: BEXP, BR

SUBJ: RAILCARS FOR BRAZIL

REF: (A) TELCON SMITH/TAHER JAN. 4

(B) STATE 00168

(C) RIO 4700 AND PREVIOUS

1. CONGEN REPORT OF PROPOSED STELLING/YAKOTA VISIT TO WASHINGTON JAN. 15-17 WAS BASED ON DISCUSSIONS WITH REDE OFFICIALS, INCLUDING STELLING, DURING RIO VISIT OF PULLMAN AND DEPT. OF COMMERCE REPRESENTATIVES.

2. SUBSEQUENT TO REF (A), CONGEN OBTAINED COPY OF LETTER DATED DEC. 28 FROM REDE PRESIDENT ANTONIO ANDRADE DE ARAUJO TO WARREN GLICK AT EXIM REGARDING RAILROAD EQUIPMENT PURCHASES FROM U.S. FIRMS UNDER PRELIMINARY COMMITMENT NO. 740 2431. LETTER PROVIDES INFORMATION GENERALLY REQUIRED TO SUPPORT LOAN REQUESTS.

3. ACCORDING TO BETHLEHEM VICE PRESIDENT RESIDENT IN BRAZIL, BANK OF AMERICA HAS AGREED TO EXTEND AN INTERIM LOAN TO REDE COVERING MATERIALS SHIPPED FROM BETHLEHEM STEEL AND COLORADO FUEL IRON (CFI). THIS UNCLASSIFIED

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CREDIT BEING EXTEND IN ORDER MAINTAIN EARLY DELIVERY

SCHEDULES OF RAILS AND ACCESSORIES TO BE COVERED
EVENTUALLY BY EXIM LOAN. BETHLEHEM PLANS SHIP 1500
TONS TIE PLATES THIS MONTH FROM SEATTLE PLANT; CFI
HAS ALREADY SHIPPED SOME RAILS. BETHLEHEM ALSO UNDERSTOOD
STELLING PLANNED VISIT U.S. JAN. 15.

4. JAN. 15 DATE MAY HAVE BEEN SELECTED BY REDE FOR
STELLING VISIT
AS RESULT MISINTERPRETATION OF CLAUSE I
IN P.C. LETTER TO GALVEAS LISTING JAN. 15 AS EXPIRATION
DATE OF P.C.

5. ON BASIS REF (B), WE HAVE INFORMED STELLING THAT
VISIT TO WASHINGTON JAN. 15 WOULD BE PREMATURE SINCE
ARAUJO LETTER NOT YET RECEIVED AND PREPARATION LOAN
CONTRACT NOT COMPLETED. CONSEQUENTLY, VISIT WOULD HAVE
TO BE POSTPONED BRIEFLY.

6. CONGEN URGES EXPEDITIOUS HANDLING OF REDE LOAN
APPLICATION IN ORDER PERMIT STELLING VISIT TO
WASHINGTON AS SOON AS POSSIBLE. HE LIKELY WILL PLAY
VITAL ROLE IN REDE HOPPER CAR CONTRACT SOUGHT BY
PULLMAN-STANDARD, BUT HE MAY BE AFFECTED BY EXPECTED
STAFF REALIGNMENT FOLLOWING MARCH CHANGE IN NATIONAL
ADMINISTRATION. CONGEN UNDERSTANDS PULLMAN-STANDARD
HAS INVITED STELLING TO VISIT ITS CHICAGO FACILITIES
FOLLOWING HIS STAY IN WASHINGTON.
BOONSTRA

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NNN

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